

PRESS RELEASE

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THE WARNER COMPANIES QUEST TO EXPAND

Timonium, Maryland – In their quest to continually expand their service offering, The Warner Companies (TWC) continues to recruit talent and announced several new team members in the Employee Benefits Department. Peter Cole, Ray Daniels, Cheryl Hinchy, Jan Unitas and Darrin Hawkins have joined the TWC team and collectively bring over 100 years' industry experience.

Peter Cole joins TWC as Senior Vice President of Strategic Accounts. He has more than 30 years of benefits experience specializing in the areas of strategic benefit planning, financial analysis, vendor analysis and selection, renewal negotiations, communications and plan administration.

Ray Daniels joins TWC as a Financial Consultant with 30 years' experience in the insurance industry. Prior to joining TWC, he was Director of Underwriting & Analytics for USI.

Cheryl Hinchy and Jan Unitas join TWC as Employee Benefit Consultants. Ms. Hinchy has over 27 years of financial, marketing and client services experience, while Ms. Unitas has over 25 years of experience in the insurance industry and human resources.

In addition to the growth in the Employee Benefits Department, TWC is focused on enhancing other areas of the company, including the Service and Call Center, Communications, Data Management, Financial Analysis and HR and Compliance Support.

Chairman and CEO, Lee W. Warner, stated that he "is further enhancing the breadth and depth of our already reliable services. Our commitment to exemplary service and attention to detail has been the foundation for which we have been known historically. This foundation will continue."

The Warner Companies is one of the nation's leading independent, full-service financial and benefit consulting firms serving corporations and individual clients of substantial net worth throughout the United States.

Founded in 1992, the firm advises clients in every aspect of financial planning and benefits services. Services involve wealth strategies, and include comprehensive financial, estate, retirement, and investment planning; sports management; executive benefit planning; core employee benefit planning; and, voluntary benefit planning.

For additional information on The Warner Companies, visit www.lwarner.com.

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